

**AVAILABILITY OF LOAN GUARANTEE TO INTERNATIONAL BUYERS TO
PURCHASE U.S. GOODS AND SERVICES**

The Export-Import Bank (Ex-Im Bank) Loan Guarantee Program is a very useful program for exporters. Under this program, the Ex-Im Bank provides loan guarantees that allow lenders to offer financing to exporters' foreign customers with fixed or floating competitive rates. This program reduces repayment risks to exporters as they are paid upfront for their exports. Foreign buyers are able to overcome financing problems and can buy U.S. goods and services.

Banks with delegated authority from the Ex-Im Bank participate in the loan guarantee program and would do due diligence on foreign buyers to ensure that there is reasonable assurance for repayment before granting the loan.

There is a new program of the Ex-Im Bank called the Transportation Security Exports Program (T-SEP). This program provides enhanced financing for U.S. exports of products and services that help improve the security of the international transportation network both in the aviation and maritime sectors. The Ex-Im Bank would like to encourage the export of these products and services by U.S. companies and would provide Ex-Im Bank loan guarantees to help international buyers buy these U.S. products and services.

For more information on these programs, you can visit www.exim.gov.

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